



Suzie Price

PROFESSIONAL SPEAKER | BUSINESS FACILITATOR | AUTHOR & CONSULTANT

ABOUT SUZIE

Suzie Price is an engaging and insightful presenter who draws on her more than 25 years of experience in business and management experience with the likes of NCR, State Farm, and Oracle to get to the heart of the matter whenever she speaks. A Professional Facilitator, as well as a Consultant and Author, she has a way of connecting with audiences that lets them know they're not only in the presence of an expert, but one who cares about their success -- someone committed to giving them the tools and resources they need to break through to the next level of performance.

Participants are encouraged, motivated and inspired by her message, her authenticity and her energy. She's able to connect with a diverse range of audiences.

Suzie specializes in helping senior leaders hire and promote the right people. She also helps leaders build and sustain an energetic, committed and drama-free workforce, with a focus on increasing productivity and improving the bottom-line. She's helped thousands of leaders build winning teams via keynote presentations, consulting services and customized workshops, as well as through her books, podcasts, website and assessment tools.

People leave her presentations with more energy, practical action steps, and a stronger belief in themselves, confident they can have the winning life and team they've always wanted and equipped with proven leadership strategies they can put into practice immediately.

Her Wake Up Eager Workforce podcast and books: *120 Stress Management Strategies and Daily Tips for Professionals* along with *How to Hire Superior Performers: 70 Best Practices, Strategies and Tips for Interviewers* offer inspiration and success strategies for leaders, while her Wake Up Eager Website and Priceless Professional Workshops and Consulting provide ongoing support. (CON'T)

SUZIE'S MOST REQUESTED TOPICS INCLUDE:

Risk, Reward and Research In Hiring: THE 3 BIGGEST MISTAKES HIRING MANAGERS MAKE

Wouldn't you love to increase your ability to confidently and accurately assess who's a superior performer and who's not? In this interactive presentation, Suzie gives you exactly what you need to pick the right people for your team. Come discover the essential elements in Suzie's How to Hire Superior Performers process.

Our process is proven and time-tested. If you follow it, you will reap the rewards of hiring superior performers every time. Get ready, because with this information, you'll have the high performing team you've always wanted!

SUZIE WILL TEACH YOU:

- How to avoid the top 3 mistakes all interviewers make
- Which interview questions are GUARANTEED to help you reveal the REAL work ethic of every candidate
- The one thing you can start doing right away that will greatly improve your ability to hire superior performers

Motivating Yourself and Your Workforce WHAT YOU WISH YOU KNEW

Ever wish you knew exactly what moves people to do their best work? Suzie's Workplace Motivation Method shows you just how easy it is to discover your own top motivators and drivers, as well as those of the people you live and work with. Armed with this knowledge, you will be able to boost your own energy, improve team dynamics, and make better hiring decisions.

SUZIE WILL TEACH YOU:

- Quickly increase your level of personal enthusiasm, resilience, and motivation... and those of your team members
- Actively manage your own stress by learning the EXACT actions you need to take to reduce it
- Dramatically reduce the amount of internal and external conflict in your life and on your team
- Immediately improve the hiring decisions you make

SOME OF OUR CLIENTS:



BOOK SUZIE NOW:

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priceless
PROFESSIONAL DEVELOPMENT

ABOUT SUZIE (CON'T)

Suzie is a life-long learner. She has acquired certifications that deepen her understanding of life, people, leadership, sales and teams. They've made her be a better facilitator, writer and speaker. Her professional certifications include: The Executive Presence Index Survey Partner, (ExPI); Affiliate Certified Axiological Practitioner (CAP); Certified Professional Fa-cilitator (CPF); Certified Professional Behavior Analyst (CPBA); Certified Professional Motivators Analyst (CPMA) Certified TriMetrixHD Analyst (CPHDA); Certified Instructor of Customer Oriented Selling; Competent Communicator – Toastmasters.



Communication Transformation
5 SIMPLE STEPS TO BETTER RELATIONSHIPS

What would it mean to you to be able to easily build trust with everyone you work with, increase their level of commitment, and reduce or even eliminate conflict? Plenty, right? Well, that's exactly what Suzie's simple and very effective five step Communication Process does for you. It helps you improve communication with all the people you deal with; bosses, peers, direct reports, suppliers, customers. How? By understanding yourself better, your strengths and your blind spots. And by understanding the minds of others, so you can communicate to them in a way that works... for them.

This process is tested, fun to learn, and will improve the energy and committment in your organization... guaranteed.

SUZIE WILL TEACH YOU:

- How to know exactly what your strengths are and those of the people you're dealing with
- Ways to build trust using the five step strength-based communication model
- Specific insights around blind spots and how to manage them

ADDITIONAL SERVICES:

Hiring Assessment

INCREASE YOUR ODDS OF HIRING THE RIGHT PEOPLE

Coaching

GUIDING LEADERS ALONG THE WAY

Training

GIVE LEADERS THE SKILLS TO SUCCEED

Team Building

BUILD COMMUNICATION, CONNECTION AND TRUST

"We've seen less turnover, better employee retention and everyone is happier."

IAN AHERN, CEO, PROFISEE

"Your skill and competence are outstanding and your warmth is impactful."

DR. JENNIFER WHITAKER,
FOUNDER, EXECUTIVE BRILLIANCE

"This is helping us improve communication and our business overall."

DOUG HARDEN, COO, STONERIDGE GROUP

"Another exceptional program! You are terrific! The class absolutely adored your manner and class. Looking forward to our continued partnership in our Senior Leadership course and the other venues you have supported within FlightSafety."

GREG WEDDING, VICE PRESIDENT-PERSONNEL
DEVELOPMENT FLIGHTSAFETY

"We have seen a tremendous shift in how we hire, develop and grow talented employees across the board. The greatest value we've found in TriMetrix® is the absolute clarity of detail it provides to the individual."

MITCH PETERSON, CEO, TPI HOSPITALITY

"It is rare that you come across a standout talent like Suzie. She is by far one of the most dynamic facilitators I have met -- she is able to command a room, interact and engage all personalities. She is perceptive, approachable, ambitious and empathetic. She is one of a kind."

SAVITA LATCHMAN, EXECUTIVE ASSISTANT TO
THE CFO, GEORGIA GWINNETT COLLEGE

"Suzie was an excellent choice as a keynote."

LACEY WILSON, APR, PRESIDENT,
WALKER COUNTY CHAMBER OF COMMERCE

"We had an epiphany during the sharing exercise. This has been so helpful to our creating an effective working relationship."

MIKE AND ED,
TWO SENIOR LEADERS, AVIATION INDUSTRY

""Suzie's presentation was eye-opening, entertaining, engaging."

MIKE ALLBRIGHT, SOUTHEAST URGENT CARE
AND VP EASTSIDE CHAMBER OF COMMERCE

MORE OF OUR CLIENTS:



BOOK SUZIE NOW: